

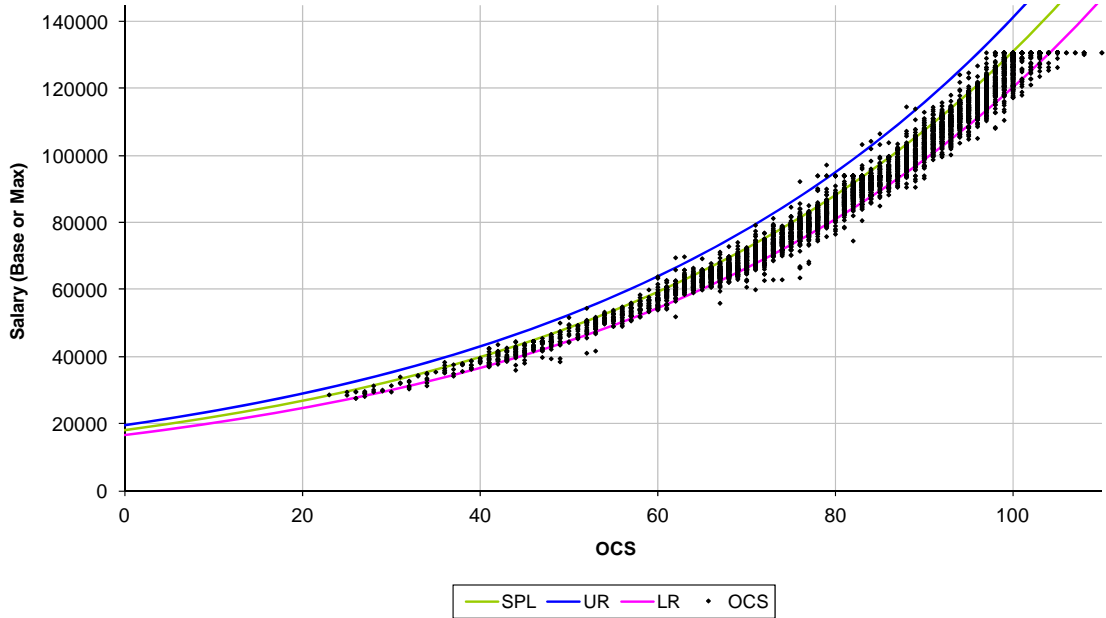
# AcqDemo Results FY14

Rail Report	NH		NJ		NK		Total	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
A	14	0.2%	1	0.6%	0	0.0%	15	0.2%
C	6,736	93.2%	156	96.9%	276	92.6%	7,168	93.3%
B	476	6.6%	4	2.5%	22	7.4%	502	6.5%
<b>Total</b>	<b>7,226</b>		<b>161</b>		<b>298</b>		<b>7,685</b>	

**Definition of Rail Zones**  
 Inappropriately compensated above the rails  
 Appropriately compensated between the rails  
 Inappropriately compensated below the rails

Counts do not include personnel receiving presumptive OCS ratings due to time

OCS Results: 2014 Pay and SPL



# AcqDemo Results FY14

## Payout Statistics (Presumptive Due to Time Excluded)

	Number Of Employees Analyzed	Average Rating	Average Delta OCS	Average Salary Increase <sup>1</sup>		Average Carryover <sup>2</sup>			Average CA Award <sup>3</sup>	
				\$	%	Number Receiving	\$	%	\$	%
<b>Overall</b>	<b>7,685</b>	<b>81.8</b>	<b>1.7</b>	<b>\$1,303</b>	<b>1.4%</b>	<b>3,009</b>	<b>\$2,002</b>	<b>2.0%</b>	<b>\$1,162</b>	<b>1.1%</b>
NH	7,226	83.5	1.7	\$1,346	1.4%	2,776	\$2,071	2.0%	\$1,187	1.1%
NJ	161	70.4	1.3	\$672	0.9%	112	\$1,416	1.9%	\$817	0.9%
NK	298	46.1	1.6	\$603	1.4%	121	\$956	2.0%	\$729	1.4%

<sup>1</sup> weighted average by base salary (capped at band max)

<sup>2</sup> average based on those receiving, weighted by base salary (capped by band max), to include employees on retained pay

<sup>3</sup> weighted average by total salary (capped by EX-IV cap) and may include awards of employees covered by bargaining unit agreements

CRI Funding Range: 2.00% - 2.40% of base salary; CA Funding Range: 1.00% - 3.33%\* of adjusted salary

\* except for certain bargaining unit covered pay pools and new pay pools, award funding is 1% which per the Federal Register becomes 0.9% for CA