

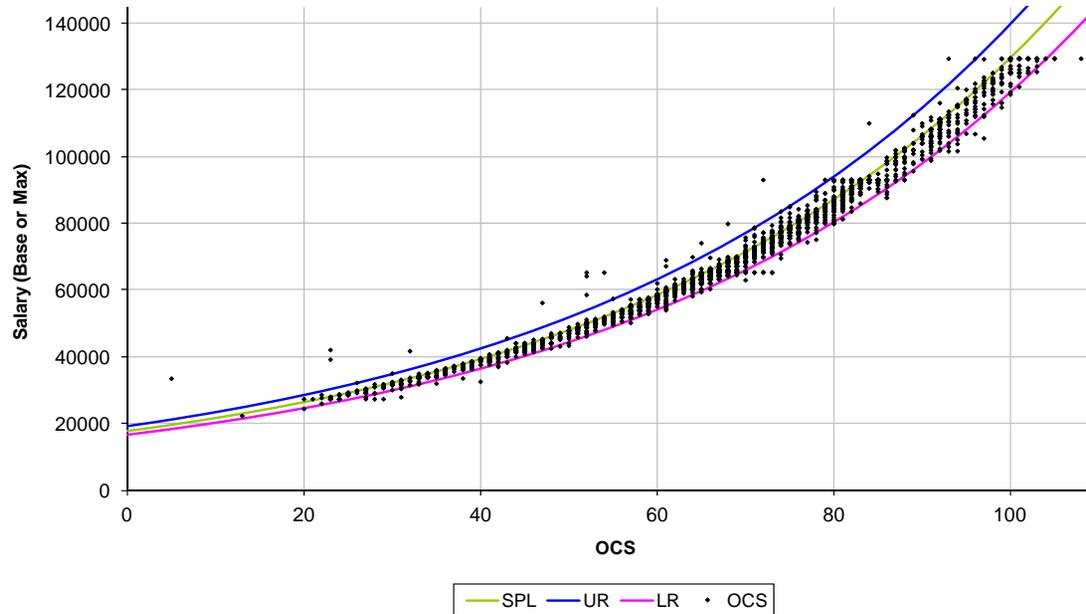
Rail Report	NH		NJ		NK		Total	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
A	22	0.9%	1	0.3%	3	1.4%	26	0.8%
C	2,471	96.8%	298	98.7%	209	96.3%	2,978	96.9%
B	60	2.4%	3	1.0%	5	2.3%	68	2.2%
Total	2,553		302		217		3,072	

Definition of Rail Zones

- Inappropriately compensated above the rails
- Appropriately compensated between the rails
- Inappropriately compensated below the rails

Counts do not include personnel receiving presumptive OCS ratings due to time

OCS Results: 2013 Pay and SPL



AcqDemo Results FY13

Payout Statistics (Presumptive Due to Time Excluded)

	Number Of Employees Analyzed	Average Rating	Average Delta OCS	Average Salary Increase ¹		Average Carryover ²			Average CA Award ³	
				\$	%	Number Receiving	\$	%	\$	%
Overall	3,072	68.8	0.8	\$1,021	1.4%	2,288	\$608	0.9%	\$826	0.9%
NH	2,553	72.7	0.8	\$1,114	1.4%	1,877	\$600	0.8%	\$875	0.9%
NJ	302	58.0	0.6	\$558	1.0%	250	\$685	1.2%	\$660	0.9%
NK	217	37.1	0.5	\$578	1.5%	161	\$582	1.6%	\$473	1.0%

¹ weighted average by base salary (capped at band max)

² average based on those receiving, weighted by base salary (capped by band max), to include employees on retained pay

³ weighted average by total salary (capped by EX-IV cap)

CRI Funding Range: 2.00% - 2.40%; CA Funding Range: 1.00% - 3.33%*

* except for certain bargaining unit covered pay pools and new pay pools, award funding is 1% which per the Federal Register becomes 0.9% for CA